

Luxembourg Cloud Awards 2019 – Application Form

Cloud Tech Innovator of the Year

Company Information (candidate)

Cloud Tech Innovator – Start-up’s Name	
Division (if appropriate)	
Company Address	
Country of origin	
URL	
Business sector	
B2B or B2C	
Business geography/countries	
Number of employees	
Number of clients	
Turnover (yearly)	
Date of creation	
Major business partners	
Investors (if applicable)	
Capital raised (if applicable)	
International Offices (if applicable)	
Other awards or recognition already achieved	

Contact Information (candidate)

Contact Name	
Contact Job Title	
Contact Phone	
Contact Mail	

Cloud Tech Innovator - Client reference information¹

Representative's Name	
Representative's Phone	
Representative's Mail	

Cloud Tech Innovator Information

Project confidentiality (public/confidential/restricted)	
Name of the main Cloud Solution(s) / product(s) created by the Cloud Tech Innovator	
Solution(s) /product(s) Launch Date or Last key milestone achieved	
Solution(s) / product(s) pitch (max 100 words)	
Vision: why you developed this solution / product (max 200 words)	
Please outline the extent to which your solution / product is unique or innovative (for what) (max 200 words)	

¹ If the Cloud product or solution is relative to a Client of the Candidate, please provide a reference contact of the company we can contact in order to verify the nature of the solution and its outcome.

<p>Please explain the complexity solved by the solution / product (max 200 words)</p>	
<p>Business sponsor (for whom) or marketing and execution strategy (max 100 words)</p>	
<p>Solution strategy, go-to-market (how) (max 100 words)</p>	
<p>The impact your solution has on your End-Client(s)' business (max 200 words)</p>	
<p>Strategy for future growth or next steps foreseen (max 100 words)</p>	
<p>End-Client quote : ask one of your end-client to testify about the value delivered by your solution. Please, name the quote's owner. (max 100 words)</p>	
<p>Pricing range</p>	